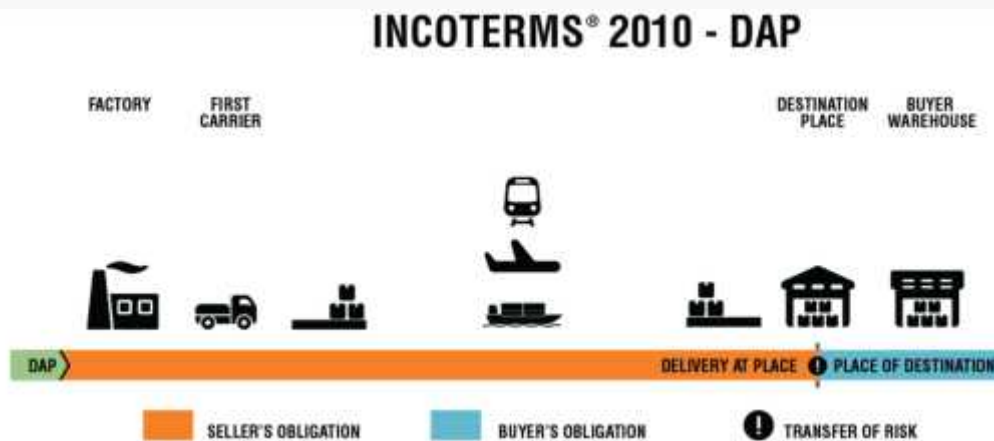


# Delivery at Place

What is DAP?

DAP, or, Delivery at Place is an incoterm defining the buyer and seller's responsibilities when moving goods. In this case, the seller is responsible for moving the goods from the country of origin right through to the end destination, which includes responsibility for loading, transport and unloading. With DAP, we'd recommend being very clear about the end destination place to avoid any confusion later on. DAP means that seller bears the risk of any issues with the goods until the agreed delivery point. If there are any extra fees for unloading the goods, the seller must incur these.

This term can be used for any mode of transportation.



**Diagram:** DAP – obligations from the seller and buyer, and where the transfer of risk between each party is transferred. Source: J Montezuma, Creative Commons BY-SA CC 4.0

## Transport Modes:

Rail, Sea, Air, Road

## How does DAP work?

DAP requires the seller to load, ship and unload the goods at an agreed destination place (normally after the port or terminal where the goods arrive at the country of destination). DAP can be used for any mode of transportation, and the seller needs to pay for:

- import customs clearance
- duties
- taxes
- loading / unload costs

Contrary to DAT, goods are delivered unloaded from the transport vehicle.

## DAP



**Diagram:** DAP involves the seller delivering the goods up to the destination place, including transport from the terminal to the end place, at which point the liability of goods passes from seller to buyer. Source: J Montezuma, Creative Commons BY-SA CC 4.0

## Buyer and Seller Obligations of DAP

DAP Seller Obligations	DAP Buyer Obligations
<p><b>1. Proof of delivery</b> The seller must deliver the goods, provide an invoice or equivalent and provide proof of delivery</p>	<p><b>1. Payment</b> The buyer must pay for the price of goods as agreed in the contract of sale</p>
<p><b>2. Licenses</b> The seller must provide export licenses or local authorizations to ensure the goods can leave the country of origin</p>	<p><b>2. Licenses</b> The buyer must get any export license and import permit for the export of goods</p>
<p><b>3. Shipping and insurance</b> Shipping and insurance is at the seller's expense</p>	<p><b>3. Shipping and insurance</b> Contract of carriage – no obligation  Contract of insurance – no obligation</p>

<p><b>4. Delivery</b> The seller must deliver the goods and unload them at the agreed point and time</p>	<p><b>4. Taking delivery</b> Take delivery of the goods at the agreed place of destination</p>
<p><b>5. Transfer of risks</b> The seller is responsible for the goods until they reach the end destination place</p>	<p><b>5. Transfer of risks</b> The buyer must bear all risks of loss of or damage from the time the goods have been made available in the agreed place of delivery</p>
<p><b>6. Costs</b> The seller must pay for:</p> <ul style="list-style-type: none"> <li>▪ All transport and insurance costs</li> <li>▪ Export fees and taxes pre-shipment</li> <li>▪ Loading the goods place of origin</li> </ul>	<p><b>6. Costs</b> The buyer pays for all of the costs relating to the goods after they are available, including import customs duties and taxes, and unloading at place of destination</p>
<p><b>7. Notice to the buyer</b> The seller must notify the buyer that the goods have been delivered</p>	<p><b>7. Notice to the seller</b> The buyer must provide time of shipment and the place of destination</p>
<p><b>8. Proof of delivery</b> The seller must provide documentation which allows the buyer to pick up the goods</p>	<p><b>8. Proof of delivery, transport document or equivalent electronic message</b> At his own expense, a document that allows the buyer to pick up the goods</p>
<p><b>9. Checking - packaging - marking</b> The seller is responsible for paying for: checking the goods and quality / stock control, measuring / weighing or counting stock, and packaging the goods for shipment</p>	<p><b>9. Inspection</b> The buyer must pay for any pre-shipment inspections</p>
<p><b>10. Other</b> Assist obtaining additional information required by the seller</p>	<p><b>10. Other</b> Assist obtaining additional information required by the seller</p>

